# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

# FORM 8-K

# CURRENT REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported) July 20, 2010

# TEMPUR-PEDIC INTERNATIONAL INC.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation)

001-31922

(Commission File Number)

33-1022198

(I.R.S. Employer Identification No.)

1713 Jaggie Fox Way Lexington, Kentucky 40511

(Address of principal executive offices) (Zip Code)

(800) 878-8889

(Registrant's telephone number, including area code)

N/A

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

# **Item 2.02 Results from Operations and Financial Condition**

On July 20, 2010, Tempur-Pedic International Inc. issued a press release to announce its financial results for the second quarter ended June 30, 2010, updated guidance for the 2010 fiscal year and a new share repurchase authorization for \$100.0 million. A copy of the press release is attached as Exhibit 99.1 to this current report on Form 8-K and is incorporated herein by reference.

The information in this report (including Exhibit 99.1) shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liability of that section, and shall not be incorporated by reference into any registration statement or other document filed under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

# Item 7.01. Regulation FD Disclosure

Doccription

The information furnished under Item 2.02 of this Form 8-K (including Exhibit 99.1 furnished herewith) is hereby incorporated by reference under this Item 7.01 as if fully set forth herein.

# **Item 9.01 Financial Statements and Exhibits**

(d) Exhibits

Evhibit

99.1 Press Release dated July 20, 2010, entitled "Tempur-Pedic Reports Second Quarter 2010 Earnings"	EXHIDIU	Description
	99.1	Press Release dated July 20, 2010, entitled "Tempur-Pedic Reports Second Quarter 2010 Earnings"

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Tempur-Pedic International Inc.

Date: July 20, 2010 By: /s/ DALE E. WILLIAMS

Dale E. Williams

Executive Vice President and Chief Financial Officer

# EXHIBIT INDEX

Exhibit	Description
<u>99.1</u>	Press Release dated July 20, 2010, entitled "Tempur-Pedic Reports Second Quarter 2010 Earnings"



#### TEMPUR-PEDIC REPORTS SECOND QUARTER 2010 EARNINGS

Reports Sales Up 42% and EPS Up 109% at \$0.46
Raises Financial Guidance for 2010
Announces New \$100 Million Share Repurchase Authorization

**LEXINGTON, KY, July 20, 2010** – Tempur-Pedic International Inc. (NYSE: TPX), the leading manufacturer, marketer and distributor of premium mattresses and pillows worldwide, today announced financial results for the second quarter ended June 30, 2010. The Company also increased full year 2010 financial guidance and announced a new \$100.0 million share repurchase authorization.

#### **Financial Summary**

- Earnings per share (EPS) were \$0.46 per diluted share in the second quarter of 2010 as compared to \$0.22 per diluted share in the second quarter of 2009. The Company reported net income of \$33.5 million for the second quarter of 2010 as compared to \$16.9 million in the second quarter of 2009.
- · Net sales increased 42% to \$263.0 million in the second quarter of 2010 from \$185.2 million in the second quarter of 2009. On a constant currency basis, net sales increased 44%. Net sales in the North American segment increased 59%, while International segment net sales increased 10%. On a constant currency basis, International segment net sales increased 14%.
- · Mattress sales increased 44% globally. Mattress sales increased 58% in the North American segment and 10% in the International segment. On a constant currency basis, International mattress sales increased 15%. Pillow sales increased 16% globally. Pillow sales increased 27% in North America and 7% internationally. On a constant currency basis, International pillow sales increased 10%. Other product sales increased 53% globally. Other product sales increased 77% in North America and 12% internationally. On a constant currency basis, International other product sales increased 16%.
- · Gross profit margin was 48.7% as compared to 46.6% in the second quarter of 2009. The gross profit margin increased as a result of fixed cost leverage related to higher production volumes and improved efficiencies in manufacturing, partially offset by geographic mix, new product introductions and higher commodity costs.
- · Operating profit margin was 20.5% as compared to 15.7% in the second quarter of 2009. The increase was driven by operating expense leverage and improved gross profit margin.
- · The Company generated \$44.5 million of operating cash flow as compared to \$39.5 million in the second quarter of 2009.

Chief Executive Officer Mark Sarvary commented, "We are very pleased with the continued substantial growth in our North American business and we are also pleased with the improved performance of our International business, particularly on a local currency basis. Our focus on improving gross margins and operating costs continues to be effective. Although the macroeconomic environment is still uncertain we remain confident of the potential to significantly grow sales and earnings over the coming years. We will continue to invest in initiatives that will drive growth over the long term."

#### Current Share Repurchase Authorization Completed and New Authorization Announced

During the second quarter of 2010, the Company purchased 3.0 million shares of its common stock at an average price of \$33.42 for a total cost of \$100.0 million. During the first half of 2010, the Company purchased 6.7 million shares of its common stock at an average price of \$29.91 for a total cost of \$200.0 million.

The Company announced that the Board of Directors has authorized a new share repurchase program of up to an incremental \$100.0 million. Stock repurchases under this program may be made through open market transactions, negotiated purchases or otherwise, at times and in such amounts as management and a committee of the Board deem appropriate. The timing and actual number of shares repurchased will depend on a variety of factors including price, financing and regulatory requirements and other market conditions. Repurchases may also be made under a Rule 10b5-1 plan, which would permit shares to be repurchased when the Company might otherwise be precluded from doing so under insider trading laws. This share repurchase program replaces the Company's prior share repurchase authorization, and may be limited, suspended or terminated at any time without prior notice.

Chief Financial Officer Dale Williams stated, "As we require limited capital to support our growth initiatives, we continue to view share repurchases as an excellent means to return value to stockholders."

#### **Financial Guidance**

The Company increased its full year 2010 guidance for net sales and earnings per share. It currently expects net sales for 2010 to range from \$1.06 billion to \$1.10 billion. It currently expects EPS for 2010 to range from \$1.85 to \$2.00 per diluted share. The Company noted its expectations are based on information available at the time of this release, and are subject to changing conditions, many of which are outside the Company's control. The Company noted its EPS guidance does not assume any benefit from a potential reduction in shares outstanding related to its new share repurchase authorization.

#### **Conference Call Information**

Tempur-Pedic International will host a live conference call to discuss financial results today, July 20, 2010 at 5:00 p.m. Eastern Time. The dial-in number for the conference call is 888-293-6960. The dial-in number for international callers is 719-325-2289. The call is also being webcast and can be accessed on the investor relations section of the Company's website, <a href="http://www.tempurpedic.com">http://www.tempurpedic.com</a>. After the conference call, a webcast replay will remain available on the investor relations section of the Company's website for 30 days.

#### **Forward-looking Statements**

This release contains "forward-looking statements," within the meaning of federal securities laws, which include information concerning one or more of the Company's plans, objectives, goals, strategies, and other information that is not historical information. When used in this release, the words "estimates," "expects," "anticipates," "projects," "plans," "intends," "believes," and variations of such words or similar expressions are intended to identify forward-looking statements. These forward-looking statements include, without limitation, statements relating to the potential to significantly grow sales and earnings over the coming years, investment in initiatives that will drive growth over the long term, the new share repurchase authorization, and the Company's expectations for net sales and earnings per share for 2010. All forward looking statements are based upon current expectations and beliefs and various assumptions. There can be no assurance that the Company will realize these expectations or that these beliefs will prove correct.

There are a number of risks and uncertainties that could cause actual results to differ materially from the forward-looking statements contained in this release. Numerous factors, many of which are beyond the Company's control, could cause actual results to differ materially from those expressed as forward-looking statements. These risk factors include general economic, financial and industry conditions, particularly in the retail sector, as well as consumer confidence and the availability of consumer financing; uncertainties arising from global events; the effects of changes in foreign exchange rates on the Company's reported earnings; consumer acceptance of the Company's products; industry competition; the efficiency and effectiveness of the Company's advertising campaigns and other marketing programs; the Company's ability to increase sales productivity within existing retail accounts and to further penetrate the Company's North American retail channel, including the timing of opening or expanding within large retail accounts; the Company's ability to address issues in certain underperforming international markets; the Company's ability to continuously improve and expand its product line, maintain efficient, timely and cost-effective production and delivery of its products, and manage its growth; changes in foreign tax rates, including the ability to utilize tax loss carry forwards; and rising commodity costs. Additional information concerning these and other risks and uncertainties are discussed in the Company's filings with the Securities and Exchange Commission, including without limitation the Company's annual report on Form 10-K under the headings "Special Note Regarding Forward-Looking Statements" and "Risk Factors." Any forward-looking statement speaks only as of the date on w hich it is made, and the Company undertakes no obligation to update any forward-looking statements for any reason, including to reflect events or circumstances after the date on which such statements are made or to reflect the o

#### **About the Company**

Tempur-Pedic International Inc. (NYSE: TPX) manufactures and distributes mattresses and pillows made from its proprietary TEMPUR(R) pressure-relieving material. It is the worldwide leader in premium and specialty sleep. The Company is focused on developing, manufacturing and marketing advanced sleep surfaces that help improve the quality of life for people around the world. The Company's products are currently sold in over 80 countries under the TEMPUR(R) and Tempur-Pedic(R) brand names. World headquarters for Tempur-Pedic International is in Lexington, KY. For more information, visit http://www.tempurpedic.com or call 800-805-3635.

#### **Investor Relations Contact:**

Barry Hytinen Senior Vice President Tempur-Pedic International 800-805-3635

# TEMPUR-PEDIC INTERNATIONAL INC. AND SUBSIDIARIES

Condensed Consolidated Statements of Income (In thousands, except per common share amounts)

	Three Months Ended June 30,					ns Ended 30,			
		2010		2009	Chg %		2010	2009	Chg %
Net sales	\$	263,044	\$	185,176	42.1%	\$	516,933	\$ 362,280	42.7%
Cost of sales		135,003		98,845			264,083	194,088	
Gross profit		128,041		86,331	48.3%		252,850	168,192	50.3%
Selling and marketing expenses		46,827		35,191			93,058	69,063	
General, administrative and other expenses		27,364		21,978			53,652	44,086	
Operating income		53,850		29,162	84.7%		106,140	55,043	92.8%
Other expense, net:									
Interest expense, net		(3,786)		(4,477)			(6,975)	(9,048)	
Other (expense) income, net		(64)		270			99	618	
Total other expense		(3,850)		(4,207)			(6,876)	(8,430)	
Income before income taxes		50,000		24,955	100.4%		99,264	46,613	113.0%
Income tax provision		16,485		8,098			32,506	16,418	
Net income	\$	33,515	\$	16,857		\$	66,758	\$ 30,195	
Less: Net income attributable to the noncontrolling interest		9					104		
Net income attributable to common stockholders	\$	33,506	\$	16,857	98.8%	\$	66,654	\$ 30,195	120.7%
Earnings per common share:									
Basic	\$	0.47	\$	0.23		\$	0.93	\$ 0.40	
	Φ		_					<u> </u>	
Diluted	<b>3</b>	0.46	\$	0.22		\$	0.90	\$ 0.40	
Weighted average common shares outstanding:									
Basic		70,730		74,894			72,014	74,884	
Diluted		73,152	_	75,493			74,438	75,036	

# TEMPUR-PEDIC INTERNATIONAL INC. AND SUBSIDIARIES Condensed Consolidated Balance Sheets (In thousands)

	J	June 30, 2010		ber 31, 09
ASSETS				
Current Assets:	φ	45.005	ф	14042
Cash and cash equivalents	\$	15,367		14,042
Accounts receivable, net Inventories		112,338	-	105,576
		65,310 14,174		57,686 11,268
Prepaid expenses and other current assets  Deferred income taxes		•		20,411
		20,462		
Total Current Assets		227,651		208,983
Property, plant and equipment, net Goodwill		159,528		172,497
Other intangible assets, net		210,475 69,985	_	193,391 64,717
Other intaligible assets, liet  Other non-current assets		4,298		3,791
	<u>r</u>		ф <i>(</i>	
Total Assets	\$	671,937	\$ t	643,379
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current Liabilities:				
	\$	40 CC 4	<b>c</b>	47,761
Accounts payable Accrued expenses and other current liabilities	Þ	48,664	Þ	81,452
Income taxes payable		79,481 14,584		7,312
Total Current Liabilities		142,729		136,525
Long-term debt Deferred income taxes		435,000	4	297,470
Other non-current liabilities		30,689		29,865
		8,211		7,226
Total Liabilities		616,629		471,086
Equity attributable to common stockholders		53,979		172,293
Equity attributable to the noncontrolling interest		1,329	_	
				172 202
Total Stockholders' Equity	Φ	55,308		172,293
Total Liabilities and Stockholders' Equity	\$	671,937	<b>5</b> (	643,379

# TEMPUR-PEDIC INTERNATIONAL INC. AND SUBSIDIARIES Condensed Consolidated Statements of Cash Flows (In thousands)

Six Months Ended

	June	30,	
	2010		2009
CASH FLOWS FROM OPERATING ACTIVITIES:			
Net income	\$ 66,758	\$	30,195
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization	15,706		15,514
Amortization of stock-based compensation	5,339		4,093
Amortization of deferred financing costs	345		345
Bad debt expense	1,278		3,864
Deferred income taxes	(2,697)		(6,148)
Foreign currency adjustments and other	(2,150)		148
Changes in operating assets and liabilities, net of effects of acquired business	(16,757)		17,439
Net cash provided by operating activities	67,822		65,450
CASH FLOWS FROM INVESTING ACTIVITIES:			
Acquisition of business, net of cash acquired	(18,692)		_
Purchases of property, plant and equipment	(6,698)		(4,728)
Payments for other	(184)		(155)
Net cash used by investing activities	(25,574)		(4,883)
CASH FLOWS FROM FINANCING ACTIVITIES:			
Proceeds from long-term revolving credit facility	222,336		83,797
Repayments of long-term revolving credit facility	(83,313)		(133,036)
Proceeds from issuance of common stock	19,470		_
Excess tax benefit from stock-based compensation	2,613		—
Treasury shares repurchased	 (200,000)		<u> </u>
Net cash used by financing activities	(38,894)		(49,239)
NET EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS	(2,029)		(1,739)
Increase in cash and cash equivalents	1,325		9,589
CASH AND CASH EQUIVALENTS, beginning of period	14,042		15,385
CASH AND CASH EQUIVALENTS, end of period	\$ 15,367	\$	24,974

#### **Summary of Channel Sales**

The Company generates sales through four distribution channels: retail, direct, healthcare and third party. The retail channel sells to furniture, specialty and department stores globally. The direct channel sells directly to consumers. The healthcare channel sells to hospitals, nursing homes, healthcare professionals and medical retailers. The third party channel sells to distributors in countries where Tempur-Pedic International does not operate its own distribution company.

On April 1, 2010, the Company purchased its third party distributor in Canada. Accordingly, net sales in the Canadian market are reported in the appropriate channels within the North American segment. As Canada represented essentially all sales through the North American third party channel, the Company will no longer be reporting third party sales in this segment.

The following table highlights net sales information, by channel and by segment, for the second quarter of 2010 compared to 2009:

(In thousands)

	CONSOLIDATED			NORTH AMERICA					INTERNATIONAL			
	Three Months Ended June 30,		Three Months Ended June 30,					Three Months Ended June 30,				
	2010		2009		2010		2009		2010		2009	
Retail	\$ 227,151	\$	155,575	\$	173,166	\$	105,576	\$	53,985	\$	49,999	
Direct	18,127		10,785		16,203		9,428		1,924		1,357	
Healthcare	7,898		8,261		2,853		2,686		5,045		5,575	
Third Party	9,868		10,555		-		3,054		9,868		7,501	
	\$ 263,044	\$	185,176	\$	192,222	\$	120,744	\$	70,822	\$	64,432	

# **Summary of Product Sales**

The following table highlights net sales information, by product and by segment, for the second quarter of 2010 compared to 2009:

(In thousands)

(In thousands)	CONSOL	.ID/	ATED		NORTH A	ME	ERICA		INTERNAT	IONAL
	Three Months Ended June 30,		Three Months Ended June 30,					Three Months Ended June 30,		
	2010		2009		2010		2009		2010	2009
Mattresses	\$ 178,622	\$	124,344	\$	136,686	\$	86,300	\$	41,936 \$	38,044
Pillows	27,926		24,006		14,058		11,029		13,868	12,977
Other	56,496		36,826		41,478		23,415		15,018	13,411
	\$ 263,044	\$	185,176	\$	192,222	\$	120,744	\$	70,822 \$	64,432

# TEMPUR-PEDIC INTERNATIONAL INC. AND SUBSIDIARIES Reconciliation of Adjusted EBITDA to Net Income and Funded debt to Total debt Non-GAAP Measures (In thousands)

The Company provides information regarding Adjusted EBITDA and Funded debt which are not recognized terms under U.S. GAAP (Generally Accepted Accounting Principles) and do not purport to be alternatives to Net income as a measure of operating performance or Total debt. A reconciliation of Adjusted EBITDA to the Company's Net income and a reconciliation of Funded debt to Total debt are provided below. Management believes that the use of Adjusted EBITDA and Funded debt provides investors with useful information with respect to the terms of the Company's credit facility.

# Reconciliation of Net income to Adjusted EBITDA

The following table sets forth the reconciliation of the Company's reported Net income to the calculation of Adjusted EBITDA for each of the three months ended September 30, 2009, December 31, 2009, March 31, 2010 and June 30, 2010, as well as the twelve months ended June 30, 2010:

				Three Moi	nths l	Ended			Iwe	Ended
	September 30, 2009		De	cember 31, 2009	March 31, 2010		June 30, 2010		Jur	ne 30, 2010
GAAP Net income attributable to common stockholders	\$	25,684	\$	29,114	\$	33,148	\$	33,506	\$	121,452
Plus:										
Interest expense		4,311		3,990		3,189		3,786		15,276
Income taxes		12,467		14,159		16,021		16,485		59,132
Depreciation & Amortization		10,367		10,239		9,996		11,049		41,651
Other (1)		_				361		202		563
Adjusted EBITDA	\$	52,829	\$	57,502	\$	62,715	\$	65,028	\$	238,074

(1) Includes professional costs incurred in connection with the acquisition of the Company's Canadian distributor, which closed on April 1, 2010. In accordance with the Company's credit facility, this amount is excluded from the calculation of Adjusted EBITDA for purposes of calculating compliance with the ratio of Funded debt to Adjusted EBITDA.

# Reconciliation of Funded debt to Total debt

The following table sets forth the reconciliation of the Company's reported Total debt to the calculation of Funded debt as of June 30, 2010:

		AS OI
	<u>Jui</u>	ne 30, 2010
GAAP basis Total debt	\$	435,000
Plus:		
Letters of credit outstanding		11,827
Funded debt	\$	446,827
Calculation of Funded debt to Adjusted EBITDA		
		As of
	Jui	ne 30, 2010
Funded debt	\$	446,827
Adjusted EBITDA		238,074
		1.88 times
	_	